



COMPANY PRESENTATION

**QUALITY SPARE PARTS
FOR PACKAGING AND
BOTTLING MACHINERY
AND LINES**

WHAT WE DO

BBM offers a **wide choice of spare parts compatible with the machinery from most manufacturers on the market**

BBM represents a **valid independent alternative** for the supply of spare parts, having a large warehouse of mechanical, pneumatic, and electronic components compatible with the major brands in the sector.

We respond effectively to our customers' production needs.

WHY US?

Compatible spare parts

Certified quality

Advantageous prices

Speed and availability



COMPATIBLE SPARE PARTS

BBM offers spare parts compatible with the main manufacturers in the sector.

A large range of spare parts for every type of machinery



Our spare parts are **mechanical components**, such as screws, pins, sheets, plates; **pneumatic components**, such as silencers, fittings, cylinders, valves, and pressure reducers; but also **electrical components**, such as photocells, connection cables, and solenoid valves.

For **commercial parts**, we maintain high quality and guarantee optimal performance over time

SPEEDNESS

RELIABILITY

PRECISION

COMPATIBLE SPARE PARTS SELECTION

BLOW MOLDING M.	SIDEL	KRONES	SMI		
	✓	✓	✓		
FILLERS	SIDEL	MELEGARI	PROCOMAC	SACMI	CFT
	✓	✓	✓	✓	✓
SHRINKWRAPPERS	SMI	OCME	KRONES		
	✓	✓	✓		
HANDLE APPLICAT.	TWINPACK	SMI	COMAG		
	✓	✓	✓		
CAPPERS	AROL	KRONES			
	✓	✓			
LABELLERS	KRONES	PE			
	✓	✓			
END OF LINE	SIMONAZZI	BERCHI			
Palletizers Depalletizers	✓	✓			



TEST IN
LABORATORY

QUALITY
CHECKS

CERTIFIED QUALITY

All our spare parts are tested in a lab and guaranteed for long-lasting performance, exactly like the originals.

We have a team dedicated to research, development and quality control. For us, it's very important to **guarantee products that are perfectly-compatible** with the originals from manufacturers (OEM).



CAREFUL
ATTENTION

COMPLIANCE
REPORTS



Our Quality Department has implemented a strict quality control procedure. The control is particularly careful with items that have important technical features, such as centesimal tolerances, heat treatments, or coating treatments.



Thanks to **selected partners of excellence**, we carry out an in-depth analysis of compatible after-market material to give the customer a quality equal or superior to the original.



We prepare an **internal compliance report**, to identify materials that do not meet our scrupulous technical requirements.



We are always looking for authentic quality, implementing cutting-edge processes. We collaborate with the University of Bergamo - Dalmine Mechanical Engineering on research and development projects.

METROLOGY ROOM

An ideal environment to achieve the highest levels of quality and productivity

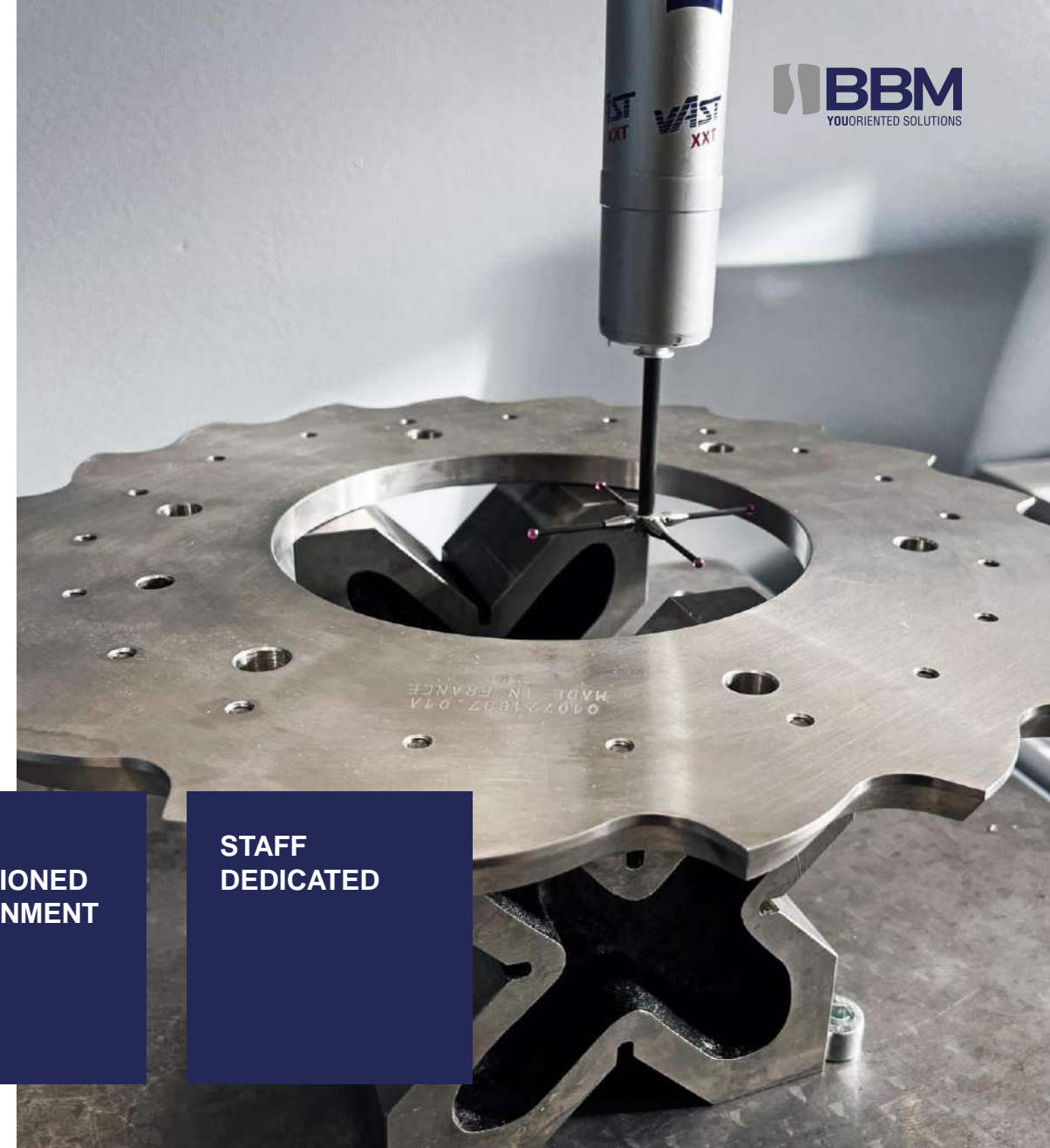
It is an air-conditioned and temperature-controlled environment, **equipped with high-precision instruments** for dimensional control, such as large digital gauges, outdoor and indoor micrometers, bore meters, durometers, roughness meters, profile projectors, digital microscopes, and other equipment for the **most accurate measurement of spare part parameters.**

BBM's metrology room boasts a spearhead: the three-dimensional coordinate measuring machine **ZEISS**, a leading brand in precision measurement. With advanced scanning technology, computer-aided micron precision, and complete automation, **ZEISS** guarantees a resolution unmatched in its class.

We invest more than ever in **innovative equipment that enables us to achieve the best results.** One of our upcoming projects is the purchase of a new ZEISS optical measuring instrument.

**AIR-
CONDITIONED
ENVIRONMENT**

**STAFF
DEDICATED**



REVERSE ENGINEERING

Complete measurement directly on the machine, even at the customer's site, to obtain a faithful reproduction of the compatible spare part

Another highlight of BBM's quality department is the **Quantum Max measuring arm** from **FARO Technologies**.

Thanks to dimensional detection, the FARO measuring arm plays a key role in the faithful reproduction of spare parts, even those that are no longer on the market. In fact, the arm's dimensional sensing capabilities **allow precise digitization of the spare parts, which is reproduced the same or even improved.**

The accurate 3D measurements **help us to identify possible defects and develop solutions.**

For large parts or complex shapes, the arm guarantees exceptional speed and precision, both in-house and at the customer's site, thanks to its portability and extension of 2.5 meters. Complex 3D inspections and automated reports help us identify defects quickly and to come up with quick solutions.

**FAITHFUL
REPRODUCTION
OF SPARE
PARTS**

**AVOID
PROLONGED
PRODUCTION
DOWNTIMES**



CONVENIENT PRICES

The strength of our spare parts is a competitive value for money: our sales department meets the needs of the customer with advantageous offers



Lower list prices

We offer prices 10-20% lower than market average, maintaining the same, high quality



Spare parts kits

We are specialized in the supply of kits for the overhaul of specific machine groups, so that the customer can save on the purchase of each individual piece



Loyalty Programs

If necessary, we think of special discounts for our regular customers and on request we make stock of spare parts for ordinary maintenance



WHY US

SPEED AND AVAILABILITY

Minimum stocks and storage of parts required in the case of downtime

In order to overcome the current raw material and component supply problems, we have developed a tried and tested, up-to-date minimum stock program, **to ensure available spare parts and thus fast delivery to our customers.**

We have a warehouse of **over 1,800 m²**, almost 80 m³, with a wide range of parts ready to be shipped. Based on market demand, we always try to have the necessary spare parts available for our customers.

Our team of experts is always available to ensure delivery in a short time through **telephone** and **on-site assistance**



QUALITY SPARE PARTS

BY YOUR SIDE
IN PACKAGING

TURNKEY SOLUTIONS

We offer tailor-made solutions based on the customer's needs, and we can offer **complementary services** to meet specific requests



We offer **technical assistance and training services** both remotely and on-site, thanks to our team of specialized technicians and agents operating all over the world



Dedicated office to answer every request. It is responsible for facilitating commercial, logistics, supply and assistance operations in EU and NON-EU territories



Possibility of **marking spare parts** to ensure their traceability or facilitate their identification

NEXT INVESTMENTS



E-COMMERCE FOR SPARE PARTS SALES

By the end of 2023 we will launch a new e-commerce entirely dedicated to the sale of compatible spare parts. The aim is to make the **customer purchasing process faster, leaner and more automatic.**

Customers will be able to independently submit their **spare part lists** and receive an offer or proceed directly to purchase.

VERTICAL AUTOMATIC WAREHOUSES AND MES

We are investing in expanding the space available for spare parts storage, we will install 4 vertical automatic warehouses, almost 100m³ additional, in order to manage the order process in an even more structured and faster way.

Concurrently, we are adopting a new MES that will enable us to monitor and document the entire product process.



For information and requests,
contact our Spare Parts Department, in the person of

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THANK YOU.

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